



Title: Product Manager

[Monarch Medical Technologies](#), a high growth healthcare technology firm in Charlotte, NC, is seeking a Product Manager to join as a key member of the Product Management team to enhance our analytics application and supporting tools. The ideal candidate will be an experienced and self-motivated product manager who is committed to creating and defining the product portfolio, ongoing product management and relevant oversight of the product lifecycle. This role reports to the Director of Product Management and is based in Charlotte, NC. Monarch is the provider of EndoTool®, an innovative electronic Glucose Management System (eGMS) that improves the care and outcomes of in-hospital patients.

Roles and Responsibilities

- Plan and prioritize product roadmaps based on customer needs, business goals and constraints
- Ensure rapid delivery of quality product releases through strong and efficient PM process management in cooperation with engineering
- Be aware of expected trends in demand for business intelligence, analytics, HL7 and healthcare trends to bring new ideas to drive future offerings and potentially new demand
- Work closely with marketing, sales, and engineering, to ensure the right features, positioning, pricing and promotions for all routes to market
- Utilize feedback from the market to outline emerging customer needs, features, and functional requirements from which the development teams can design, build, test and implement new products and offerings
- Work within a matrix environment to ensure that functional teams are fully aligned to key priorities and opportunities
- Assists in the development of formal usability and validation testing for FDA/CE Mark product submissions

Required Skills and Experience

- 3+ years agile development experience with customer development and/or “Product Owner” experience in healthcare
- SCRUM Master certification or Agile, Lean or other iterative development Certification
- Healthcare experience and regulatory expertise in FDA class II medical device solutions, ISO certification and international experience
- Technical background to assist in development and optimization of agile development processes
- Strong interest in the application of innovative technology to diverse clinical environments
- Ability to understand changing market dynamics, translating them into actionable strategy and implementing the strategy
- Effective organizational and communication skills, both written and oral; ability to influence and engage at wide range constituents including customers and peers
- Flexible and adaptable style; a tactician and strategic person who can positively impact both short and long-term business requirements



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- Detail oriented, self-motivated, able to work independently with little or no supervision
- A bachelor's degree or equivalent experience in software product management
- Pragmatic Marketing certification is a nice to have
- Willingness to travel

About Monarch

Monarch Medical Technologies is a privately held medical technology company founded by clinicians with a vision of improving hospital-based glucose management. Providing the safest option on the market, Monarch is replacing traditional linear protocols with individualized and predictive computer-based solutions. With its flagship product, the EndoTool® Glucose Management System, the company pioneers the field of predictive therapeutic control technologies for managing drugs.

Monarch provides a degree of personalized care that results in lower readmission rates, reduced lengths of stay, reduced risk of hospital-acquired conditions & infections, and dramatically improved patient outcomes. Monarch's technology is doing more than changing the conversation in more than 300 hospitals throughout the United States — it's helping providers achieve the coveted triple aim: better health, better care, at a lower cost.

Our team is passionate about improving the delivery and safety of patient care. We are quickly growing and seeking individuals who thrive in a fast-paced, entrepreneurial environment.

To apply for this position, please submit a cover letter and resume to Bill Dorner at bill.dorner@monarchmedtech.com.